

HELLO! I'M DR. MOHAMED-ALI IBRAHIM

A visionary leader and entrepreneur with over 25 years of experience in driving market expansion, operational excellence, and business innovation. As the Founder of IQC-Vienna and an expert in quality and strategy, I have helped organizations across multiple industries achieve sustained growth and profitability. With a global mindset and deep local expertise, I am passionate about creating customer-focused solutions that exceed expectations."

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ABOUT ME

Dr. Mohamed Ali Ibrahim has been a lecturer, trainer, and international expert in the fields of translation standards, business administration, global quality, and risk-management standards since 1997.

Founder of IQC-Vienna, a successful consultancy house established in 2011, specializing in delivering innovative business solutions and operational excellence based on international ISO Standards. A proven leader with a track record of executing over 750 quality audits globally, driving efficiency and profitability for diverse organizations.

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MASTER OF PHILOSOPHY

Languages and
Translation Studies
from the University of
Graz in Austria *EBC*L in
BA as well.

THE PH.D. THESIS

about managing the
risk and quality
systems in the health
sector. Dr. Ibrahim was
awarded the Austrian
State Prize in 2013.

Dr. Mohammed Ali Ibrahim wrote and published 59 books in business administration, quality & risk management, and translation research in Arabic and German languages. Author of the official training materials for the Arabic section of the (EBC*L). All books are available on „amazon store“.



EDUCATION HISTORY

DOUBLE DIPLOMA GRAZ, AUSTRIA

Double Diploma in Business Management and Quality Systems, fostering a robust foundation for business innovation and team leadership

MASTER'S DEGREE VIENNA, AUSTRIA

Master's Degree in Strategic Analysis and Business Law, equipping leaders with advanced tools for operational efficiency and customer-focused decision-making

PH.D IMC UNIVERSITY KREMS

Ph.D. in Quality & Risk Management, specializing in creating sustainable business frameworks to enhance market competitiveness and profitability

JOB EXPERIENCE

—————> **January 1999 — Now**
**ISO SENIOR LEAD AUDITOR &
CONSULTANT**



- Spearheaded large-scale transformation projects by leading ISO compliance initiatives across diverse industries. Delivered actionable business solutions that improved operational efficiency by 30% and increased client satisfaction scores.

—————> **June 2021 — Now**

**MULTI-STANDARD LEAD AUDITOR AND
SENIOR CONSULTANT AT ATC**



- Orchestrated audit teams to enhance compliance and operational excellence for ISO 9001, ISO 21001, ISO 27001, ISO 22301, ISO 14001, and ISO 45001
- Provided subject matter expertise on international accreditations and quality management systems, ensuring alignment with global best practices

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JOB EXPERIENCE

—————→ January 2006 — December 2020

**AREA MANAGER & LEAD AUDITOR AT
AUSTRIAN STANDARDS INSTITUTE**



- Directed financial and operational strategies, achieving a 25% cost reduction while expanding client portfolios in the education and quality sectors. Designed scalable frameworks for international standard compliance to boost business growth

—————→ January 2017 — December 2019

**DIRECTOR OF MBA PROGRAM & LECTURER AT
UNIVERSITY OF APPLIED SCIENCE
TECHNIKUM WIEN**



- Spearheaded the MBA program, integrating technical and managerial education aligned with global business standards
- Fostered a culture of quality management and operational excellence among students and faculty, promoting continuous improvement and strategic thinking

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JOB EXPERIENCE

—————→ September 2018 — April 2022

PROVIDING TOP-MANAGEMENT-
TRAINING ON STRATEGICAL APPROACH
IN QMS



—————→ May 2018 — July 2024

ISO CONSULTANT AT SAUDI INDUSTRIAL
DEVELOPMENT FUND, RIYADH



- Led multi-departmental teams to achieve ISO certifications, ensuring compliance with international standards while streamlining processes to reduce operational inefficiencies by 15%.

—————→ March 2021 — April 2024

LEAD AUDITOR ISO 17100 AT ROYAL COURT OF SAUDI
ARABIA, RIYADH



- Training, then ISO 17100 Certification Audit.

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→ October 2024 — November 2024

SPECIAL WORKSHOP FOR TOP
MANAGEMENT ON ISO STANDARD
APPROACH



SKILLS

- Quality Management Systems & ISO Standards
- Customer-Centric Market Strategies:
Skilled at identifying and addressing market-specific customer needs to drive business growth
- Operational Optimization:
Adept at streamlining workflows to maximize efficiency and achieve profitability.
- Leadership & Team Building:
Proven ability to cultivate high-performing teams aligned with organizational goals
- International Business Consulting
- Media & Publishing Strategy



ACHIEVEMENTS

Awarded the Austrian State Appreciation Award for driving measurable business growth and operational excellence across international markets

Recognized as 'Expert of the Year 2021-2024' for pioneering customer-focused solutions and innovative market strategies



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PROFESSIONAL CERTIFICATIONS



- ✦ Certified ISO Lead Auditor and business strategist with 20 ISO standards expertise, driving market growth and profitability through innovative operational models
- ✦ Certified Economic Consultant – Austrian Chamber of Commerce and Industry
- ✦ Assessor – Saudi Center for Accreditation
- ✦ International EFQM Assessor (European Foundation For Quality Management
- ✦ International German Award 2013
- ✦ Best Practice Award, Austria 2013
- ✦ SABRE International Award (PR Oscar), UK 2013

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TOP EXPERT 2025 AWARD BY **ERFOLG** MAGAZINE



I am honored to announce my recognition as a **"Top Expert 2025"** by **ERFOLG Magazine**, a leading German business publication. This five-star award acknowledges my expertise and leadership worldwide. I am grateful for this recognition and remain committed to excellence in serving my clients.

INTERNATIONAL PARTNERSHIPS AND **EXPERTISE**

With over 24 years of experience, I have led various international partnerships and quality certifications across different industries. As a co-founder of Agency Experts, I have specialized in elevating PR standards, and as an ISO Senior Lead Auditor, I've contributed to certification projects across Austria, Germany, Switzerland, and the Arab World. My roles have also included CEO positions in several international certification systems, senior consultancy for business qualifications, and lecturing on Digital Transformation in MBA programs.

I have extensive experience working with high-profile institutions and multinational clients, driving the implementation of ISO standards (ISO 17100, ISO 9001:2015, ISO 13611, ISO 18587) and fostering collaboration in cross-cultural environments. Additionally, I've played a key role in business development, HR management, and corporate training, particularly in regions like the Middle East and Europe.

For more details on the projects and partnerships I've been involved in, please refer to my portfolio.

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PROFESSIONAL DEVELOPMENT AND CERTIFICATIONS IN **SAUDI INSTITUTIONS**



This portfolio highlights my professional development through various courses and certifications from prominent Saudi institutions. I have gained expertise in areas such as Electronic Document Management Systems (EDMS), Strategic Human Resource Management, Professional Strategic Planning, Contract Management, and ISO standards. My experiences include hands-on training in document digitization and workflow automation, HR strategy alignment, and quality management practices. Additionally, I have specialized in contract lifecycle management and ISO 17100 certification audits, further enhancing my ability to drive organizational success and continuous improvement across various sectors.

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GET IN TOUCH



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DR. MOHAMED-ALI IBRAHIM

PORTOFOLIO 2025